



Incoterms 2020

Shipping Milestones

		Seller	Export Formalities & Fees	Pre-Carriage Not Unloaded	Delivery At Named Place Port/Terminal	Loading Alongside Vessel	Onboard Ship or Vessel	Main Carriage	Onboard Ship or Vessel	Discharge At Port of Destination	Delivery at Named Place Port/Terminal	Onward Carriage Not Unloaded	Import Formalities & Duties	Buyer
EXW		Seller's Risk												Buyer's Risk
		Seller's Cost												Buyer's Cost
FCA		Seller's Risk												Buyer's Risk
		Seller's Cost												Buyer's Cost
FAS		Seller's Risk												Buyer's Risk
		Seller's Cost												Buyer's Cost
FOB		Seller's Risk												Buyer's Risk
		Seller's Cost												Buyer's Cost
CFR		Seller's Risk												Buyer's Risk
		Seller's Cost												Buyer's Cost
CIF		Seller's Risk												Buyer's Risk
		Seller's Cost												Buyer's Cost
CPT		Seller's Risk												Buyer's Risk
		Seller's Cost												Buyer's Cost
CIP		Seller's Risk												Buyer's Risk
		Seller's Cost												Buyer's Cost
DPU		Seller's Risk												Buyer's Risk
		Seller's Cost												Buyer's Cost
DAP		Seller's Risk												Buyer's Risk
		Seller's Cost												Buyer's Cost
DDP		Seller's Risk												Buyer's Risk
		Seller's Cost												Buyer's Cost